

Your Move. Our Commitment.

# Distribution Goods & Services Directory

2006–2007









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Winchester-Frederick County Economic Development Commission  
45 East Boscawen Street ▲ Winchester, VA 22601  
540-665-0973 ▲ Fax 540-722-0604 ▲ [www.winva.com](http://www.winva.com)

2006-2007

## **DISTRIBUTION GOODS AND SERVICES HANDBOOK**

The Distribution Goods and Services Handbook is a comprehensive listing of firms in or near Winchester-Frederick County that provide product distribution services. The information contained about each service firm in this handbook is the sole responsibility of the firm listed. To revise any information found in this book or for further information on business development and expansion needs, please contact the EDC at 540.665.0973.

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## AIR FREIGHT

Air Freight service providers can assist with the transportation of freight by airplane between airports.



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### **Winchester Regional Airport**

491 Airport Road  
Winchester VA 22602

**Phone:** (540)662-5786

**Fax:** (540)662-2936

**E-mail:** [okvmanuel@adelphia.net](mailto:okvmanuel@adelphia.net)

**Web:** N/A

**Contact:** Renny Manuel  
Executive Director

### **SERVICES AVAILABLE**

Winchester Regional Airport is a modern 24-hour, all-weather General Aviation facility. It has a 5,500 foot runway and parallel taxiway which can support the largest corporate jet aircraft. Commercial air charter service is available and provided by Lambert's Flying Service, giving point to point transportation access to nearly every airport in the United States. Weather service is provided by an Automated Weather Observation System (AWOS III) complemented by Pam Am Weatheration. Two instrument approaches, VOR/DME and full instrument landing system (ILS) (with DME), provide excellent all-weather accessibility. Winchester Regional Airport has 24 hour US Customs service. Car and van rental, taxi, and limo ground transportation services are also available.

### **EQUIPMENT/FACILITIES:**

A new passenger terminal provides first class comfort and convenience with a complimentary executive conference room which contains a full array of audio/visual equipment. Corporate hangar and office rental space are available to meet the needs of almost any corporate flight department. Aircraft rental, flight instruction and maintenance also available.



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## **Washington Dulles International Airport**

1 Aviation Circle  
Washington DC 20001-6000

**Phone:** (703)417-8754

**Contact:** Richard P. Norris  
Manager

**Fax:** (703)417-8892

**E-mail:** [norrisr@mwa.com](mailto:norrisr@mwa.com)

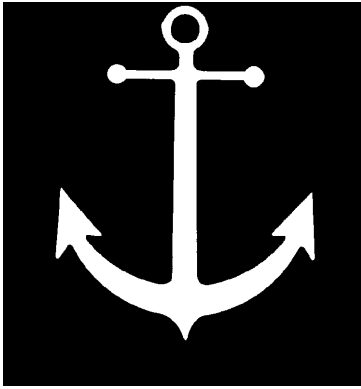
**Web:** [www.metwasairports.com](http://www.metwasairports.com)

### **SERVICES AVAILABLE**

Washington Dulles International Airport is served by more than 23 commercial combination airlines including 20 foreign flag carriers providing non-stop cargo service to more than 75 U.S. markets and more than 30 international markets in Europe, Africa, South America and Asia.

### **EQUIPMENT/FACILITIES:**

The Metropolitan Washington Airports Authority, operator of Washington Dulles (and Ronald Reagan National Airport), is committed to excellence for Dulles's cargo program with state-of-the-art facilities, dedicated access to the cargo area, a low damage/theft history and plans for new warehouse facilities.



## OCEAN GOING CARGO SHIPPING

Ocean going cargo shipping includes regional ports of entry that can process outbound or inbound materials and goods for shipping to other ports, or into Winchester-Frederick County. The Ports of Baltimore, Philadelphia and New York are all within a six hour drive, and can serve as alternative shipping ports for Winchester-Frederick County companies. Philadelphia and New York are deep water ports. For more information on other ports or support services available to Winchester-Frederick County companies that export, please contact the Commission at 540.665.0973.



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### Virginia Inland Port

PO Box 345  
Front Royal VA 22630

**Phone:** (540)636-4200

**Contact:** James Davis

**Fax:** (540)636-4244

Regional Manager

**E-mail:** [jdavis@portofvirginia.com](mailto:jdavis@portofvirginia.com)

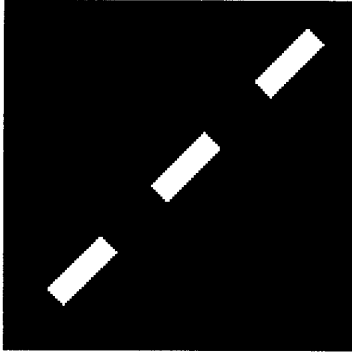
**Web:** [www.vaports.com](http://www.vaports.com)

### **SERVICES AVAILABLE**

Five day weekly rail service between the Inland Port and the marine terminals of Norfolk allows direct access to trade routes of 75 international shipping lines. The facility contains 17,820 feet of on-site rail, serviced by Norfolk Southern rail. U.S. Customs-designated port of entry, and the full range of customs functions is available to customers.

### **SERVICE AREA**

Located within two miles of Interstate 66 and within 6 miles of Interstate 81, providing intermodal service to and from markets in Pennsylvania, Northern Virginia, West Virginia, Maryland, D.C. and Eastern Ohio. USDA inspections and US Customs port of entry. The VIP is part of the Port of Virginia providing access to international markets.



## OVER THE ROAD FREIGHT

Over the Road Freight firms are those companies that perform point to point freight distribution functions into and out of Winchester-Frederick County.



### **ABF Freight System**

700 North Cameron Street  
Winchester VA 22601

**Phone:** (540)665-2350

**Fax:** (301)714-0250

**E-mail:** N/A

**Web:** [www.abfs.com](http://www.abfs.com)

**Contact:** D.L. Aldridge  
Manager

### **SERVICES AVAILABLE**

Daily pick-up of LTL (less than truckload) and volume shipments moving interstate longhaul and regional.

### **SERVICE AREA**

Service to all 50 states; 306 terminal locations throughout the continental USA, one terminal in Honolulu, Hawaii, two terminals in Alaska, one terminal in Puerto Rico. Eleven terminals in Canada, three sales offices in Mexico and 73 overseas port locations throughout Europe, Africa, Middle East, Pacific Rim, Central and South America.

### **EQUIPMENT:**

28' trailers 102"X110"; single and double trailer operation.



**All Freight Delivery Service Inc.**

142 Musket Drive  
Winchester VA 22604

**Phone:** (540)869-5600

**Fax:** (540)869-5642

**E-mail:** shardiso@allfreightdelivery.com

**Web:** N/A

**Contact:** Rob Cather  
Manager

**SERVICES AVAILABLE**

Truckload, LTL and expedited truck service.

**SERVICE AREA**

East of the Mississippi River, Texas, Arkansas, and Missouri.

**EQUIPMENT:**

34 tractors and 35 48' 102" trailers. Twenty-five of the tractors have satellite tracking and communication while the remaining vehicles have two-way radios.



**Athey Freight Ways**

469 Fairfax Pike  
Stephens City VA 22655

**Phone:** (540)869-1496

**Fax:** (540)869-8670

**E-mail:** N/A

**Web:** N/A

**Contact:** Joe or Alice Athey  
Owner

**SERVICES AVAILABLE**

Daily pick-up of full truckloads.

**SERVICE AREA**

400 mile radius of Winchester.

**EQUIPMENT:**

Dry freight vans, insulated vans, sanitary stainless tank (food products), refrigerated trailers, flat trailers, extendable flats, pneumatic tank.



**Con-Way Southern Express, Inc.**

700-6 North Cameron Street  
Winchester VA 22601

**Phone:** (540)667-1455

**Fax:** (540)722-0926

**E-mail:** N/A

**Web:** www.con-way.com

**Contact:** Randy Mullett  
Manager

**SERVICES AVAILABLE**

LTL common carrier.

**SERVICE AREA**

Regional and inter-regional to 50 states, Canada and Puerto Rico.

**EQUIPMENT:**

28' trailers, 48' vans.



**Eagle Systems, Inc.**

1748 Berryville Avenue  
Winchester VA 22603

**Phone:** (540)667-6746

**Fax:** (540)667-6821

**E-mail:** N/A

**Web:** N/A

**Contact:** Angie Watkins  
Terminal Manager

**SERVICES AVAILABLE**

Carrier of export and import containers; piggyback service to and from rail ramps. Over the road service, brokerage authority, LCL and LTL loads.

**SERVICE AREA**

48 state authority.

**EQUIPMENT:**

20', 40', 45', 48' vans and containers.



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**Estes Express Lines**

906 Baker Lane  
Winchester VA 22603

**Phone:** (540)662-1935

**Fax:** (540)678-0094

**E-mail:** N/A

**Web:** [www.estes-express.com](http://www.estes-express.com)

**Contact:** Leo Nichols

Terminal Manager

**SERVICES AVAILABLE**

Common carrier, LTL and truckload; bonded carrier, import/export services; container service, E.D.I.; one and two day service to 95% of all direct service points.

**SERVICE AREA**

To and from points located in AL, DE, DC, MD, PA, WV, VA, TN, NC, SC, GA, NJ, KY, IL, IN, WI, OH, MI, LA, ME, NH, RI, TX, VT, NY. Also part of ExpressLink with service all over U.S. and Canada.

**EQUIPMENT:**

28' trailers, 45' , 48' and 53' vans.



**Four-U-Transportation, Inc.**

1114 Fairfax Pike  
Stephens City VA 22655

**Phone:** (540)869-0599

**Fax:** (540)869-1103

**E-mail:** N/A

**Web:** N/A

**Contact:** Wade Ferguson  
Manager

**SERVICES AVAILABLE**

Intermodal trucking, rail trailers, overseas containers, dry van shipments, and roadworthy temporary storage trailers.

**SERVICE AREA**

300 mile radius of Winchester, servicing ports of Front Royal, Norfolk, VA and Baltimore, MD. Also rail ramp service to Front Royal and Harrisburg, PA.

**EQUIPMENT:**

Dry van trailers and 14 power units.



**Gale International, Inc.**

PO Box 2837  
Winchester VA 22601

**Phone:** (800)729-4253

**Fax:** (540)665-0285

**E-mail:** gale@earthlink.net

**Web:** www.galefreight.com

**Contact:** Arnold M. Gale  
President

**SERVICES AVAILABLE**

Third party transportation brokerage and freight forwarder via road, rail, and ocean. Also, provides warehousing.

**SERVICE AREA**

48 states and Canada.

**EQUIPMENT:**

Vans, flats, reefers, over/dimensional.



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**H. H. Ompps, Inc.**

1800 Martinsburg Pike  
Winchester VA 22603

**Phone:** (540)667-4919

**Fax:** (540)667-4991

**E-mail:** koj@adelphia.net

**Web:** N/A

**Contact:** Mike Ompps  
Manager

**SERVICES AVAILABLE**

Pneumatic and vacuum trailers available for bulk plastic resin delivery to and from the Winchester area. Also, private railyards providing railcar storage, loading dock, and unloading by hopper railcar. On site scales available.

**SERVICE AREA**

Entire East Coast and Southeastern United States, Midwest, and Canada.

**EQUIPMENT:**

Tractors, pneumatic and vacuum tank trailers, dump and flat trailers.

**H.C. Gabler, Inc.**

3257 Valley Pike  
Winchester VA 22601

**Phone:** (540)667-7000

**Fax:** (540)665-0966

**E-mail:** N/A

**Web:** N/A

**Contact:** Harold C. Gabler III  
General Manager

**SERVICES AVAILABLE**

Regional truckload service for dry van and flat beds, third party logistics, over the road trailer leasing, expedited pickup and delivery service, warehouse and property development.

**SERVICE AREA**

Northern Virginia, WV, MD, PA, NJ, DE and eastern OH. Third party logistics serving 48 states and Canada.

**EQUIPMENT:**

35 power units, 150 van trailers, 10 flat beds, 2 straight trucks.

**Ray Sales Transport**

P.O. Box 1871  
Winchester VA 22604

**Phone:** (540)667-6007

**Fax:** (540)667-2641

**E-mail:** N/A

**Web:** N/A

**Contact:** Michael Ray Sales  
Manager

**SERVICES AVAILABLE**

Heavy hauling, motor freight, full load - specialized oversize and overweight carrier.

**SERVICE AREA**

48 states and Ontario.

**EQUIPMENT:**

48' vans, flatbeds, dropdecks and hot shots, covered wagons- stretch and double drop stretch trailers.

**Ryder Truck Rental**

140 Brick Kiln Road  
Winchester VA 22601

**Phone:** (540)667-6440

**Fax:** (540)722-6158

**E-mail:** N/A

**Web:** www.ryder.com

**Contact:** Jason Sweeney  
Marketing Manager

**SERVICES AVAILABLE**

Truck leasing, long and short term, full service leasing and distribution services. Maintenance and safety programs.

**SERVICE AREA**

Worldwide.

**EQUIPMENT:**

300 trucks from Econoline vans to tractor/trailers with 28', 45', 48', 53' vans.

**Simbeck, Inc.**

2929 Valley Avenue  
Winchester VA 22601

**Phone:** (540)662-0909

**Fax:** (540)662-9741

**E-mail:** operations@simbeckinc.com

**Web:** www.simbeckinc.com

**Contact:** Joseph Higgs  
V. P. Operations

**SERVICES AVAILABLE**

Full truck loads.

**SERVICE AREA**

42 states and province of Ontario, Canada; primary lanes, Atlanta, Georgia, Dallas-Fort Worth, TX, Charlotte, NC, states of OH and PA.

**EQUIPMENT:**

48' and 53' vans.



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**USF Red Star, Inc.**

280 McGhee Road  
Winchester VA 22603

**Phone:** (540)667-2016

**Fax:** (540)722-2426

**E-mail:** N/A

**Web:** N/A

**Contact:** Tim Hoechst  
Manager

**SERVICES AVAILABLE**

LTL carrier, general commodities, distribution and consolidation programs, EDI, TRIP, discs, direct service to ocean ports, Lawrence Seaway Ports, inland and border ports, overnight and two day service to all direct points within the Red Star area.

**SERVICE AREA**

Serves the northeast, including points in VA, MD, DC, DE, PA, NJ, NY, RI, CT, NH, MA, VT, ME and WV. Canadian provinces of Ontario and Quebec. All of Canada and all 50 states are serviceable through sister U.S.companies.

**EQUIPMENT:**

n/a

**Wako Services**

250 Veterans Road  
Middletown VA 22645

**Phone:** (540)869-1490

**Fax:** (540)869-1103

**E-mail:** N/A

**Web:** N/A

**Contact:** Sue Garrett  
Manager

**SERVICES AVAILABLE**

Freight claims, inspections and storage trailers. Freight specials to airports: Dulles, BWI, Reagan National, Winchester, Martinsburg and Hagerstown.

**SERVICE AREA**

100 mile radius of Winchester area.

**EQUIPMENT:**

Storage trailers and delivery trucks.

**Wilson Trucking Corporation**

422 Front Royal Pike - PO Box 331  
Winchester VA 22604

**Phone:** (540)662-3634

**Fax:** (540)722-3710

**E-mail:** N/A

**Web:** [www.wilsontrucking.com](http://www.wilsontrucking.com)

**Contact:** Fred Lackey  
Manager

**SERVICES AVAILABLE**

Common carrier LTL and truckload; contract carrier, hydraulic liftgate SVC at no additional charge; international traffic; import/export; computerized customer information system; electronic data interchange; PC rate diskettes.

**SERVICE AREA**

Interstate, MD, WV, DC, VA, NC, SC, GA, TN, FL, AL, partnership programs service to entire USA, Canada, Puerto Rico and Mexico.

**EQUIPMENT:**

Pickup and delivery straight trucks all hydraulic lift gate equipped; 45', 48' and 53' vans; single axle city tractors; tandem axle road tractors and 30 terminal locations. 750 tractors, 1550 trailers total.



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## **Yellow Transportation Services**

11408 Stotler Road  
Hagerstown MD 21740

**Phone:** (800)922-3625

**Fax:** (301)582-0229

**E-mail:** N/A

**Web:** [www.yellowfreight.com](http://www.yellowfreight.com)

**Contact:** James Sherwood  
Branch Manager

### **SERVICES AVAILABLE**

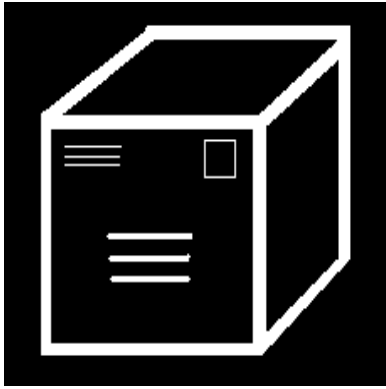
Hagerstown Terminal. LTL freight services via road, rail, and ocean. Also, provides warehousing.

### **SERVICE AREA**

To and from all 50 states, Canada, Mexico, Europe, Caribbean, and Puerto Rico. The Hagerstown terminal has a 60 mile radius service area.

### **EQUIPMENT:**

104 vans from 28' to 48'.



# PACKAGING MATERIALS AND PARCEL DELIVERY

Packaging materials and parcel delivery firms are able to assist with manufacturing or distributing materials needed to containerize other products for protection during shipping, as well as assist with small package delivery of products.



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## **Corrugated Container Corporation**

100 Development Lane  
Winchester VA 22602

**Phone:** (540)869-5353

**Contact:** David Johnston

**Fax:** (540)869-9813

General Manager

**E-mail:** N/A

**Web:** N/A

### **SERVICES AVAILABLE**

"Your Packaging Specialist" for corrugated boxes and die-cuts, corrugated built-up pads, just-in-time-delivery.

### **SERVICE AREA**

Regional.



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## **Express Packaging**

402 McGhee Road  
Winchester VA 22603

**Phone:** (540)665-1896

**Contact:** Raymond Alley

**Fax:** (540)665-2831

Manager

**E-mail:** raymondalley@expresspackaging.net

**Web:** www.expresspackaging.net

### **SERVICES AVAILABLE**

Contract packaging, distribution and warehouse services, package design. Full MRP systems provided for handling inventory control and shipping.

### **SERVICE AREA**

Plants in Winchester, VA, Phoenix, AZ, Batavia, IL, Columbus, OH, New Philadelphia, OH, and Newcomerstown, OH. Serving all states in the continental United States.

**Federal Express**

211 Victory Road  
Winchester VA 22603

**Phone:** (800)238-5355

**Contact:** N/A

**Fax:** (540)662-4763

**E-mail:** N/A

**Web:** www.fedex.com

**SERVICES AVAILABLE**

Pick-up and delivery overnight system as well as local drop off boxes located at Delco Plaza off Route 50 East, South Cameron Street, Winchester, in front of Fairfax/Cameron Building and Route 11 North at the Quick Stop.

**SERVICE AREA**

Worldwide.

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**Federal Express Ground**

255-2 Tyson Drive  
Winchester VA 22603

**Phone:** (540)722-3012

**Contact:** Dennis Grants  
Manager

**Fax:** (540)662-4763

**E-mail:** N/A

**Web:** www.fedexground.com

**SERVICES AVAILABLE**

Pick-up and delivery of small package freight up to 150 lbs. and 130" in girth, 2 and 3 day ground service.

**SERVICE AREA**

All 50 states, Canada, Mexico, and Puerto Rico.

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**Inland Paperboard & Packaging**

PO Box 391  
Winchester VA 22604

**Phone:** (540)667-0303

**Contact:** Larry E. Schroy, Sr.  
Supervisor

**Fax:** (540)667-0826

**E-mail:** N/A

**Web:** N/A

**SERVICES AVAILABLE**

Agriculture and industrial corrugated boxes and other packaging supplies.

**SERVICE AREA**

Regional.



### **Mail & Packaging Solutions**

141 Rainville Road  
Winchester VA 22602

**Phone:** (540)868-0205

**Contact:** Ridge White

**Fax:** (540)868-0571

Manager

**E-mail:** N/A

**Web:** www.whiteproperties.com

#### **SERVICES AVAILABLE**

UPS authorized shipping outlet; bulk mailing, fax and copy services, private mail boxes, packaging & shipping supplies, packaging services, including pick up and delivery in the service area, moving truck rental, and notary services.

#### **SERVICE AREA**

Northern Shenandoah Valley, the greater Winchester, VA area, Loudoun County, and the Martinsburg, WV area.

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### **Packages Plus**

2400 Valley Ave.  
Winchester VA 22601

**Phone:** (540)722-4898

**Contact:** Sheila Filman

**Fax:** (540)662-3747

Manager

**E-mail:** N/A

**Web:** N/A

#### **SERVICES AVAILABLE**

Packaging material and services.

#### **SERVICE AREA**

Worldwide.

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### **The UPS Store**

4 Weems Lane  
Winchester VA 22601

**Phone:** (540)662-3339

**Contact:** Ann Coverstone

**Fax:** (540)722-3024

Owner

**E-mail:** N/A

**Web:** N/A

#### **SERVICES AVAILABLE**

UPS & FED EX authorized shipping outlet, black, white, and color copy service, notary public, mailbox and fax services, passport photos, office supplies, and packaging materials.

#### **SERVICE AREA**

Northern Shenandoah Valley.

**United Parcel Service**

912 John Marshall Highway  
Front Royal VA 22630

**Phone:** (540)635-6960

**Contact:** Dave Ford

**Fax:** (540)635-2511

Manager

**E-mail:** N/A

**Web:** [www.ups.com](http://www.ups.com)

**SERVICES AVAILABLE**

Pick-up and delivery system as well as local drop off points. Ready to ship parcels not to exceed 150 lb. in weight per parcel, length not to exceed 106" and girth not to exceed 130".

**SERVICE AREA**

Worldwide.

**Winchester Business Services/ A Sign Place**

5 Featherbed Lane  
Winchester VA 22601

**Phone:** (540)667-8010

**Contact:** Ramsey L. Sa'Di

**Fax:** (540)722-3911

Owner

**E-mail:** [assignpl@shentel.net](mailto:assignpl@shentel.net)

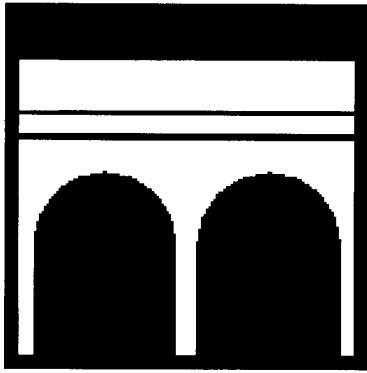
**Web:** [www.assignplace.com](http://www.assignplace.com)

**SERVICES AVAILABLE**

Custom engraving of metal, plastic, acrylic done on premises (one-day service available). Custom-made signs, any size and type of material made on premises (rush service available). Custom designed packaging, identification labels, same day rubber stamps, and brass/plastic stencils. Also, all types of imprinted promotional items.

**SERVICE AREA**

Northern Shenandoah Valley.



## PUBLIC WAREHOUSING

Public warehouses have the ability to receive, store, inventory, and distribute goods. For an up-to-date inventory of available warehouse space in Winchester-Frederick County, contact the Economic Development Commission at 540.665.0973 or visit [www.winva.com](http://www.winva.com).

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### **Bender Warehousing Company**

660 Brooke Road  
Winchester VA 22603

**Phone:** (540)722-4869

**Fax** (540)722-4928

**E-mail:** [leec@benderwhs.com](mailto:leec@benderwhs.com)

**Web:** [www.bendergroup.com](http://www.bendergroup.com)

**Contact** Lee Cannfield  
Facility Manager

### **SERVICES AVAILABLE**

Third party warehousing operation; pick and pack, shrink wrapping, labeling, assembly, display ready packaging, EDI, ASN, transportation logistics arrangement for all size shipping and freight.

### **SERVICE AREA:**

Northern Shenandoah Valley and Reno, Nevada

### **STORAGE CAPACITY**

200,000 square feet



### **Express Packaging**

402 McGhee Road  
Winchester VA 22603

**Phone:** (540)665-1896

**Fax** (540)665-2831

**E-mail:** raymondalley@expresspackaging.net

**Web:** www.expresspackaging.net

**Contact** Raymond Alley  
Manager

### **SERVICES AVAILABLE**

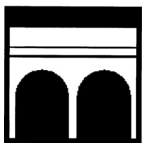
Contract packaging, distribution and warehouse services, package design. Full MRP systems provided for handling inventory control and shipping.

### **SERVICE AREA:**

Plants in Winchester, VA, Phoenix, AZ, Batavia, IL, Columbus, OH, New Philadelphia, OH, and Newcomerstown, OH. Serving all states in the continental United States.

### **STORAGE CAPACITY**

40,000 square feet



### **Record Solutions**

720 S. Braddock Street  
Winchester VA 22601

**Phone:** (540)667-1710

**Fax** (540)722-6364

**E-mail:** N/A

**Web:** www.whitepropertiesinc.com

**Contact** Joyce Mull  
Owner

### **SERVICES AVAILABLE**

Information Management Center with commercial records storage including paper, tape, and disk storage. Bar coding technology, pick up and delivery of records. Businesses served are manufacturing, medical (including X-Rays), professional and general industry.

### **SERVICE AREA:**

Northern Shenandoah Valley, the greater Winchester, VA area, Loudoun County and the Martinsburg, WV area.

### **STORAGE CAPACITY**

20,000 square feet



## **Virginia Storage Services**

1955 Valley Avenue  
Winchester VA 22601

**Phone:** (540)667-4273

**Fax** (540)667-5259

**E-mail:** [jmarkle@vastorage.com](mailto:jmarkle@vastorage.com)

**Web:** N/A

**Contact** James R. Markle  
General Manager

### **SERVICES AVAILABLE**

Pick and pack, product repair, inventory management, consolidation, fulfillment, assembly/processing, returned goods handling, bar coding, refrigeration, freight forwarding, repackaging, recouping/salvage.

### **SERVICE AREA:**

Northern Shenandoah Valley

### **STORAGE CAPACITY**

289,000 square feet of dry storage, 130,000 square feet of refrigerated



## **Winchester Cold Storage Company**

605 North Loudon Street  
Winchester VA 22601

**Phone:** (540)662-4151

**Fax** (540)667-6181

**E-mail:** [bbeazer@winchestercold.com](mailto:bbeazer@winchestercold.com)

**Web:** [www.winchestercold.com](http://www.winchestercold.com)

**Contact** Brian Beazer  
General Manager

### **SERVICES AVAILABLE**

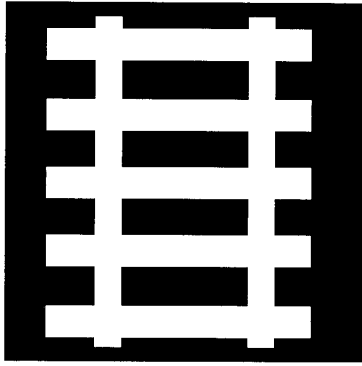
Public warehousing services including refrigerated, freezer, dry storage, and handling. Provides bar coding, scanning, inventory control, racked storage area, tempering services, climate control, controlled atmosphere, repacking, USDA export inspection, picking, sorting, and container loading/unloading.

### **SERVICE AREA:**

Northern Shenandoah Valley, East Coast, National, & International.

### **STORAGE CAPACITY**

Company provides a total of 9.7 million cubic feet or over 782,000 square feet of storage divided between refrigerated, freezer, and dry at its Winchester, Berryville, and Charlestown, WV locations. Will also build to suit or lease storage areas.



## RAIL FREIGHT

Rail freight service providers have the ability to move freight and materials into and out of Winchester-Frederick County via an extensive railroad network in and around the area.



### **Winchester & Western Railroad**

126 East Piccadilly Street  
Winchester VA 22601

**Phone:** (540)662-2600

**Fax:** (540)667-3692

**E-mail:** [wwrail@visuallink.com](mailto:wwrail@visuallink.com)

**Web:** N/A

**Contact:** W. P. Light  
President

### **SERVICES AVAILABLE**

Interline and local rail freight, inter/intra-plant switching, transloading, rail car storage, rail and intermodal freight consultants, industrial development and expansion planning assistance.

### **SERVICE AREA**

Rail freight service for Winchester, Stonewall Industrial Park, and Clearbrook, VA; Inwood, Martinsburg, and Tablers Station, WV; and Williamsport, MD; Tri-weekly (M,W,F) service. Rail freight service for Winchester, Round Hill, Gainesboro and Gore, VA; Daily service.

### **EQUIPMENT:**

Locomotives; 5 diesel/electric (1750 HP/each). Covered Hoppers; 180 (+/-) on-line, others available, all other types of railcars: 3-7 day availability.



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**CSX Transportation**

1610 Forest Avenue, Suite 120  
Richmond VA 23228

**Phone:** (800)226-7504

**Fax:** (804)226-7769

**E-mail:** clark\_adams@csx.com

**Web:** www.csx.com

**Contact:** Clark Adams

Regional Development

**SERVICES AVAILABLE**

Full freight rail service, local freight and interchange with the Winchester & Western, two trains per day, one going north and one going south. Piggy back service at Baltimore, with intermodal options available (pick-up, delivery etc.). Industrial expansion and planning assistance. Other services available through divisions of CSX: Intermodal, Distribution Services, Inc. (DSI), warehousing and distribution, bulk products handling and distribution, CSX Logistics (CTI) logistical planning for total handling of raw material and finished product. Sea Land Services, international container shipping and handling in conjunction with Intermodal Services.

**SERVICE AREA**

20 states; District of Columbia; Ontario, Canada -- CSX Intermodal - nationwide network.

**EQUIPMENT:**

Boxcars, open-top hoppers, covered hoppers, gondolas, other cars, intermodal containers and trailers and locomotives.